

# Grossmont College Career Center / Student Employment Services



# The Resume

# THE ANATOMY OF A RESUME

Resumes are the core foundation to your job search campaign – an essential tool when marketing you to potential employers. *Get it right* – and the resume can get your foot in the door!

When a potential employer evaluates your resume, he/she will often have a series of *questions* that require instant answers. Because you can't be there to answer them, your resume must be able to stand on its own.

Answers to the following questions need to be obvious:



- \* What position are you applying for?
- \* What are your skills and qualifications?
- \* What work experience do you have that directly relates to the job you're applying for?
- \* Are you worth the salary the job pays? What will be your worth to the employer if you get hired?
- \* What will you bring to the company that other applicants can't or won't?
- ★ Will hiring you benefit the company in the short term and long term?
- \* If you get hired, will you be able to help the employer solve the problems or challenges it's currently facing?
- ★ What sets you apart from all of the other applicants?

The resume acts as a **sales tool** and offers a preview of what an employer can expect from you now and in the future. A resume needs to shout out "**Hire me!**" not "**File me!**"

Creating a powerful resume is a challenging process that takes time, planning, much thought and the willingness to make revisions until the document created is perfect.

# THE MARKS OF A TOP QUALITY RESUME



#### Eye Appeal/Professional Appearance

The visual presentation of your resume is critical. Lasting impressions can be formed during the first five seconds a resume is read.

- \* White paper is sharp, "clean" and attractive. Colors such as ivory, light blue or light grey papers are distinctive, yet conservative and can be considered.
- \* Use matching stationery and envelopes for your cover letters. Quality paper is a must.
- \* Typestyles that are distinct, neat and aesthetically pleasing enhance "read-ability." Most resumes are prepared in a Times Roman typestyle. Alternative typestyles such as Arial, Bookman, Fritz, Garamond, Helvetica, Krone, Omega or Soutane are acceptable.

\* Font size: Name 14 to 18 pt. bold

Address 11 to 12 pt. bold Body 11 to 12 pt. regular

- \* Proofread, proofread and proofread again! If the reader detects misspellings, crowding, smudges, clumsy wordy writing or a confusing layout, the result will be **NO**INTERVIEW! A resume is completed when it is perfect.
- \* Leave a lot of white space and right justify the text for a cleaner look.

#### Length

#### Be Brief, Concise and to the Point!

Resumes can be (1) page or (2) pages depending on the individual's background, specialty or industry and how the content supports the job target. Longer resumes are acceptable for experienced professionals and are common in education and research fields, where teaching or published works are included on the resume or *Curriculum Vitae*.

#### **Order of Presentation**

The most essential elements are your name, address (present and permanent), telephone numbers, (*if your cell phone is your best daytime or 24-hour number, then put that down*) and email address. Personal information should be prominently displayed at the top of the page. List employment background and education in *reverse chronological* order – with your most recent experience first.

#### CAREER OBJECTIVE or FOCUS STATEMENT

**Focus on the employer's needs!** The "Focus" Statement still allows you to define what sort of position you want and convey your qualifications. Focus statements should be brief, one or two sentences at the most directed to what the employer wants. The following terms can be used as an alternative to "Objective" or "Focus":

Aim	Goal	Qualifications
Aspiration	Intent	Skills
Competency	Mission	Specialist
Concentration	Objective	Specialization
Direction	Plan	Strengths
Expertise	Proficiency	Talents
Focus	Proposal	Target
Forte	Purpose	Vocation

#### **Profile, Key Features or Qualifications Summary**

This area summarizes number of years of professional experience in the specific industry, a functional specialty or title, expertise, strengths, or specialization, certification, graduate degree or licensure. Take the opportunity to use "**Keywords**" (see page 14) in this section. Consider the following example:

"Eight years of professional experience in both inside and outside hotel sales. Consistently exceeded sales and profit goals for corporate bookings; created new sales incentive program that effectively kept existing accounts, featuring attractive gift certificates for trips, meals, and hotel accommodations. Specialized in the facilitation of strategy meetings for sales representatives implementing sales territory assignments and objectives."

The introductory *Profile* or *Qualifications Summary* can also be titled any of the following:

Skills Summary
Strengths
Summary of Qualifications
Professional Qualifications

#### **Professional Experience/Work History**

This section is the main emphasis of the *Chronological Format Resume*. List employers, job titles and dates in "*reverse*" *chronological* order. Include related volunteer work, internships, part-time or summer jobs held while in school, and temporary work.

Bullet points when listing accomplishments, competencies, skills or duties under each employer. Begin sentences with *Action Verbs* (see page 16). In addition, use related Keywords Words. (Be careful not to be redundant when using *Action Verbs* or *Key Words*.) Consider the following questions when you write your experience:

- 1. What were your top three responsibilities?
- 2. What specific actions did you take to accomplish your job?
- 3. What skills did you use in the job? How did you use them? What was the result? (Remember to remain brief and concise!)

#### **Education, Credentials and Licenses**

If you have college training, or trade school, include dates of graduation, certificate of completion, credentials, licenses or a testing process that is relevant to your field. Unless you are a recent high school graduate, do not list your high school or graduation date. List your grade point average only if it's to your advantage to do so.

Honors \* Awards \* Affiliations

Note all honors, special awards, scholarships and Dean's List recognitions. Listing related *Activities* and *Affiliations* is recommended. This is an ideal way to showcase achievements; completed projects; noteworthy accomplishments; a brief list of outside activities, memberships, civic involvements, etc. List all pertinent memberships and offices held on campus and/or community organizations. Employers are looking for demonstrated leadership.

# SELECT AN APPROPRIATE RESUME FORMAT

There are many different types of resumes from which you can select an appropriate format to communicate your qualifications to employers. The most common types include:

- o Chronological resume
- o Functional resume
- o Combination resume
- Resume letter

Each type and corresponding format has advantages and disadvantages, depending on your purpose and audience. The format you choose should reflect your personal situation.

### Criteria for Selecting Resume Formats

#### **CHRONOLOGICAL**

Advancement within your present occupational area. Demonstrates a strong job-related background.

#### **FUNCTIONAL**

Lack of work experience in an occupational area, wish to change careers, or re-enter the job market after a lengthy absence.

#### COMBINATION

Changing careers but have substantial work experience directly or indirectly related to occupational area.

#### RESUME LETTER

Can be used as a substitute for the other resume formats under special conditions: combines the Cover Letter, Resume and References into one document, and is used when an individual is moving to a similar position within another organization or when transferring within the same organization.

#### Chronological Resume Worksheet

Name _		
Address		
Phone _		
Employment Objective:		
Employment History:		
Name of Company	Job Title	
City/State	 Dates of Employment	
Job Duties		
JOD SKIIIS		
Employment Accomplishments _		
Name of Company	lab Tilla	
	Job Title	
	Dates of Employment	
Job Duties		
JUD OKIIIS		
Employment Accomplishments _		
Name of Company	Job Title	
City/State	 Dates of Employment	
Job Duties		
JOD SKIIIS		
Employment Accomplishments _		
Education:		
City/State	_ Dates of Attendance (if recent)	
wajor(5)	Degree/Certificate Earneu	
Academic Accomplishments Summary of Skills		
Professional Memberships:		

(This is a general format. Actual content and layout will vary and not all items are required or necessary.)

#### Functional Resume Worksheet

Name
Address
Phone
Employment Objective:
Skill Summary:
Skill
Description
SKIII
Description
Skill
Description
Summary of Employment Experience:
Experience (Occupation/Job Title/Function)
Description
Experience (Occupation/Job Title/Function)
Description
Experience (Occupation/Job Title/Function)
Description Experience (Occupation/Job Title/Function)
Experience (Occupation/Job Title/Function)
Description
Accomplishments:
<u>-</u>
1) 2)
2)
Education:
School Name
School Name Degree/Certificate Earned
Academic Accomplishments
Summary of Skills
Licenses and Certifications:
Professional Memberships:
(This is a general format. Actual content and layout will vary and not all items are required onecessary.)

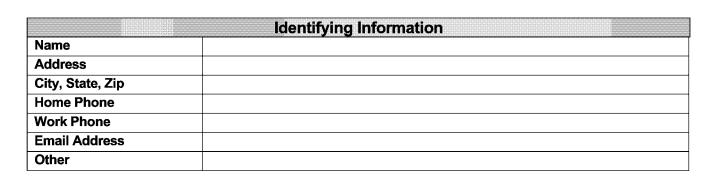
#### **Combination Resume Worksheet**

	Name		
	Address		
	Phone		
Employment Objective	:		
Summary of Skills and	or Experienc	ce:	
Skill/Experience			
Description			
Skill/Experience			<u> </u>
Description			
Skill/Experience			
Description			
Accomplishments:			
1)			
2)			
3)			
Employment History:			
Company Name		Job Title	
City/State		Start Date	 End Date
Company Name		Job Title	
City/State	_	Start Date	 End Date
Company Name		Job Title	
	_		
City/State		Start Date	End Date
Education:			
City/State		Dates of Attendance	e (if recent)
Major(s)		Degree/Certificate E	Earned '
Academic Accomplishme	ents _		Earned
Summary of Skills			
Licenses and Certificat	tions:		
Professional Members	hips:		

(This is a general format. Actual content and layout will vary and not all items are required or necessary.)

#### Resume Builder Worksheet

~ 7-



Career Objective or Summary
The career objective or summary of work experience should include a brief summary of your employment background, the scope of your responsibilities, industry, and any other skills you may have which relates to the job objective on your resume.

Skills Summary		
Skill(s)	Description of Skill(s)	

Relevant Coursework
If listing relevant coursework, be sure to list courses relevant to the job objective on the resume.

		Educationa				
List most advanced degree	es first (i.e. Ba	achelors or M	fasters). Inclu	ıde all degi	rees and certifi	icates in "reverse
chronological" order.	1					
Name of School						
Address						
Dates Attended						
Degree/Credits Earned						
Name of School						
Address						
Dates Attended						
Degree/Credits Earned						
List employers, job titles and responsibilities and accomp In general, the last 10 years	lishments. Co	verse chronolontinue listing	work experie	nce on a se		
lob Tido						
Job Title Company						
Company Address						
Start Date (month/year):			End Date	month/year	):	
Description of responsibil			-			
Job Title						
Company						
Company Address Start Date (month/year):			End Date	month/year	١.	
Description of responsibil	ities and acco	omplishment		monu year	<i>y</i> .	
Veus Dele		ional and/o	r Voluntee	r Activitie	•	Fad Data
Your Role	Organizati	UII			Start Date	End Date
Organization	ļ ļ	lonors/Awa	ards/Activi		ate Received	

#### References

References are usually listed on a separate sheet of matching stationery and made available at the request of the employer.

List the names of people who would be willing to talk to employers about your ability to do the job. Be sure to include the relationship of the person to you (friend or relatives) or job title (for supervisors or teachers) and phone number.

## APPEARANCE CHECKLIST

- Is everything set up the way you want it?
- Are there any typographical errors?
- Is all the punctuation correct?
- Have you remembered that the first glance and the first feel of your resume can make a powerful impression?
- Has everything been underlined, capitalized, bolded, italicized and indented correctly?
- If you have used more than one page, is your name, address and telephone number on every page?
- If more than one page, did you add page numbers to your resume ("1 of 2" at the bottom of the first page, and so on)?
- Is the paper you have used good resume-quality paper with a weight designation between 16 and 25 lbs.?

#### TRANSFERABLE SKILLS

The Transferable Skills below have been clustered under several general categories. The following list is only a partial representation of skills that can be classified as "transferable." Additional lists and information on Transferable Skills are available in the Career Center.

#### Managing Yourself

Efficiency, Dependability, Flexibility, Integrity, Persistence, Drive and Conformity

#### Working With Difficult Situations

Accepting Discomfort, Accepting Repetition, Responding to Pressure, Taking Chances, Responding to Feedback and Dealing with Emergencies

#### Working With Details

Being Precise, Organizing, Following Procedures, Attention to Details and Verifying

#### Body Movement

Manual Dexterity, Motor Coordination, Stamina/Strength and Acting Quickly

#### Working With Machines or Tools

Operating, Adjusting and Assembling

#### Working With Numbers

Counting, Calculating, Measuring, Estimating, Budgeting and Numerical Reasoning

#### Communicating With Others

Reading, Writing, Editing, Explaining, Questioning and Using Emotions

#### Working With Ideas

Visualizing, Drawing and Designing

#### Deciding

Ability to Discriminate Sounds, Colors, Shapes and Depth, Using Facts and Experience and Judging Beauty

#### Thinking

Investigating, Structuring, Planning, Analyzing and Synthesizing

#### Working With Others

Serving, Treating, Tact, Cooperating, Understanding and Advising

#### Leading Others

Deciding, Directing, Initiating, Convincing, Confronting, Negotiating and Training

**Remember** – This is an overview of transferable skills. Think about your specific talents. How might they translate to the world-of-work?

# KEYWORDS

#### What are Keywords?

Keywords were introduced in the 1980's as "buzzwords." Good resumes always include words that employers look for as an indicator of experience and competence. The most common type of keyword employers search for is a position title. Use your industry or discipline's keywords along with logical synonyms.

With the advent of electronic resume screening tools, it has become more important to use specific keywords in your resume. Internal job descriptions are usually built of nouns and verbs that describe the skill sets required for the job. Your resume should be built the same way, with nouns that identify the skill sets or competencies and action phrases that describe your professional behavior and achievements with these.

Screening software focuses on skill sets or nouns and the computer identifies those resumes that include matching skills. The following list incorporates sample Keywords from various occupations.

#### **Keywords - Nouns**

#### **ADMINISTRATION:**

Document Management	Liaison Affairs	Records Management
Executive Officer Support	Meeting Planning	Regulatory Reporting
Facilities Management	Office Management	Technical Support
Front Office Operations	Product Support	Time Management
Government Affairs	Project Management	Workflow Planning
	Facilities Management Front Office Operations	Executive Officer Support Meeting Planning Facilities Management Office Management Front Office Operations Product Support

#### **HOSPITALITY:**

Food & Beverage Operations	Meeting Planning	Resort Management
Guest Satisfaction	Menu Planning	Service Management
Hospitality Management	Occupancy	Signature Property
Inventory Planning	Portion Control	Vendor Sourcing
Labor Cost Control	Purchasing	VIP Relations
	Guest Satisfaction Hospitality Management Inventory Planning	Guest Satisfaction Menu Planning Hospitality Management Occupancy Inventory Planning Portion Control

### **Keywords – Nouns (Continued...)**

#### **INTERNATIONAL BUSINESS:**

Acquisition	Emerging Markets	Global Marketing	Licensing Agreements
Barter Transactions	Expatriate	Import	Local National
Channel Development	Export	International Financing	Market Entry
Cross-Border Transactions	Foreign Investment	International Subsidiary	Start-Up Venture
Diplomatic Protocol	Global Expansion	Joint Venture	Technology Transfer

#### **MANUFACTURING & OPERATIONS MANAGEMENT:**

Asset Management	Distribution Management	Master Schedule	Quality Circles
Capacity Planning	Ergonomically Efficient	Multi-Site Operations	Safety Training
Capital Budget	Just-In-Time	On-Time Delivery	Traffic Management
Concurrent Engineering	Labor Efficiency	Process Automation	Work in Progress
Cycle Time Reduction	Logistics Management	Production Output	Yield Improvement

#### **RETAIL:**

Inventory Control	Pricing	Specialty Retailer
Loss Prevention	Retail Sales	Stock Management
Mass Merchants	Security Operations	
Merchandising	Softgoods	
	_	
	Loss Prevention Mass Merchants	Loss Prevention Retail Sales  Mass Merchants Security Operations

# ACTION VERBS TO USE

#### Action verbs that address your *Planning* skills including:

Conceive Create Design Develop	Estimate Experience Form Formulate	Invent Justify Laid out Organize Originate	Reorganize Revise Schedule Solve	
Devise	Initiate	Originate	Systematize	
Engineer	Innovate	Plan	Tailor	
Establish	Institute	Project	Transform	

#### Action verbs that address your skills in *Directing* employees including:

Administer Approve Authorize Conduct	Decide Delegate Determine Direct	Head Instruct Led Manage	Prescribe Regulate Specify Supervise	
Control	Direct Guide	Manage Order	Supervise Train	

#### Action verbs that suggested that you have skills in Assuming Responsibilities:

Establish	Initiate	Perform	
Evaluate	Install	Prepare	
Experience	Integrate	Receive	
Arrange	Maintain	Reduce	
Assemble	Made	Review	
Assume	Operate	Sold	
Halt	Audit	Simplify	
Handle	Built	Use	
Improve	Overcame	Utilize	
Implement			
	Evaluate Experience Arrange Assemble Assume Halt Handle Improve	Evaluate Install Experience Integrate Arrange Maintain Assemble Made Assume Operate Halt Audit Handle Built Improve Overcame	Evaluate Install Prepare Experience Integrate Receive Arrange Maintain Reduce Assemble Made Review Assume Operate Sold Halt Audit Simplify Handle Built Use Improve Overcame Utilize

#### Action verbs that embody an ability to provide effective **Service** include:

Carried out	Expand	Inspect	Rewrote	
Commit	Expedite	Install	Sent	
Deliver	Explain	Issue	Service	
Deliver	Explain	Issue	Service	
Demonstrate	Facilitate	Procure	Submit	
Earn	Furnish	Provide	Transmit	

## *Interactive* skills with people are suggested by the use of these action verbs in your accomplishment statements:

Advise Aid Apprise Clarify	Contribute Cooperate Coordinate Counsel	Inspire Interprete Interview Mediate	Promote Recommend Represent Resolve	
1 ''			•	
Consult	Inform	Participate	Unify	

#### Finally, your *Investigative* skills emerged with use of these action verbs:

Analyze	Correlate	Investigate	Review	
Assess	Discover	Observe	Search	
Calculate	Evaluate	Prove	Study	
Compute	Familiarize	Research	Verify	

# Sample Resume Formats

#### Please Note

Information provided in the attached resume samples are fictional and have been provided as possible format examples only.

Additional resume samples and resume reference materials are available in the Grossmont College Career Center.

#### **Chronological Resume Format**

#### Katherine Copper, CPA

1234 Bentley Avenue San Diego, CA 95102

**Professional Objective:** CPA position in a public accounting firm.

#### **SKILLS SUMMARY:**

- Auditing, payroll and corporate tax preparation experience.
- Passed all four parts of the CPA exam first attempt.
- Team player; work well under pressure and meeting tight deadlines.
- Professional; loyal; efficient with strong attention to detail.
- Managed retail store account, turned a \$10,000 loss into a \$3,000 net profit.

#### **WORK EXPERIENCE:**

#### Junior Accountant

William Baines, CPA – La Mesa, CA (1988 to Present)

#### Auditing

Conducted a review of lending institution's records:

- Selected random sample of transactions.
- Conducted compliance testing drafted final report for the client.

#### Accounting & Taxes

- Prepared quarterly payroll and sales taxes for over 30 individuals.
- Filed corporate taxes for three corporations.
- Reconciled bank statements to clients' books.
- Reconstructed accounting records from clients' checks and cash receipts.
- Searched out-of-state tax codes relevant to client's income tax.

#### Computer Skills

- Posted clients' journals to computer and created general ledgers.
- Generated financial statements and accountant compilation and review notes.
- Worked with Macintosh and Windows operating systems.

#### Manager

Seaside Art Supplies, Pacific Beach, CA, (1983 – 1989)

- Managed art supply business.
- Increasing company profits by 30% with investment/cost reduction strategies.
- Prepared company tax returns.

#### **EDUCATION**

B.S. - Business Administration, accounting emphasis (1986)

San Diego State University, San Diego

#### **Functional Resume Format**

Tony Carpenter 54354T Ferndale Avenue Santee, CA 92071 (619) 858-8585

### Junior Accountant SUMMARY

- Continuous studies toward goal of attaining Business/Accounting degree; courses completed:
  - Financial Accounting, Managerial Accounting, Business Law: Legal Environments/Bus
- Skilled in using QuickBooks for Windows and handling accounts payable/receivable
- Experience in handling computerized payroll, balancing daily transactions and bank reconciliation
- Resourceful in problem solving; learn quickly
- Excellent rapport with customers, co-workers, and business associates
- Maintain 3.9 GPA in college course work

#### **EDUCATION**

Candidate for A.S. Degree in Business Management - Grossmont College, May 2005

#### PROFESSIONAL EXPERIENCE

#### **BOOKKEEPING & ACCOUNTING**

Responsible for bookkeeping encompassing six store locations
Prepared monthly financial statements and bank reconciliations
Balanced daily transactions and verified that job costs were properly charged
Deposited daily receipts; processed accounts payable/receivable

#### OFFICE COORDINATION/ MANAGEMENT

Authorized vendor payments

Organized and supervised large-scale project mailings

Tracked daily project sales to determine profit, loss and goal attainment

Analyzed sales data and wrote reports; recommendations resulted in 30% savings for organization Resolved customer complaints and personnel issues

#### **CUSTOMER SERVICE**

Assisted customers with financial transactions

Input transactions into computer

Maintained excellent rapport with customers, co-workers and business associates

Participated in company sponsored volunteer activities

#### **EMPLOYMENT HISTORY**

2000 -present Office Mgr/Bookkeeper Joe's Deli & Bakery, Lemon Grove, CA First Trust Bank, San Diego, CA

#### **HONORS AND AWARDS**

1997 Eagle Scout Award, Boy Scouts of America 1998 San Diego Chess Club Champion

#### **Health Care Program Administration**

#### **Katherine Conner**

8004 Murphy Street San Diego, CA 92762 (858) 111-2444 Katherine@email.com

#### Qualifications

Medicaid Programs Administrator offers successful experience and up-to-date, comprehensive knowledge
of Medicaid services and limitations, and California Medicaid Management Information System. Broad
scope of expertise in key areas such as:

Medicaid policies and procedures
Hospital, physician, and pharmacy billing
Claims troubleshooting and problem resolution
Case management and utilization review

Medicaid prescribed drug program
Centralized, electronic, and DUE claims processing
Social service and counseling programs
Coding and medical terminology

- Demonstrated ability to provide extensive technical support for pharmacies, hospitals, and physicians.
   Sound judgment across a wide spectrum of programs and applications, demonstrating an analytical approach to problem solving.
- Able to develop and deliver in-depth, hands-on training for Medicaid claims processing and billing programs.
   Exceptional interpersonal and communication skills, particularly in the areas of presentations, management reporting, people development, team building, research, negotiations, and management information systems.
- Adapts to new situations and requirements easily; quickly able to develop a productive rapport with diverse populations.
- Resourceful and creative; skilled in the planning and execution of programs and projects for optimum results.
- Recognized as a focused, practical thinker who is willing to devote the time and energy, as well as take reasonable risks, to accomplish outstanding results.

#### **Professional Experience**

State of California 1999 – Present

**Program Specialist**, *Health Care Administration Agency (1999 - Present)* Coordinate and implement policy and procedures to insure Medicaid program compliance and consistency. Provide technical support for providers and assist with written and verbal inquiries for health care and pharmacy billing and claims issues. Supervise two staff members handling provider inquiries and research requests. Maintain open communications with providers and recipients alike.

**Counselor 11 - HCA** (1997 - 1998) Directed the effective provision of counseling services for Medicaid clients relevant to established policies and procedures of the program, eligibility and scope of services available. Worked closely with staff and community agencies to interpret Medicaid policies and resolve problems. Served as Acting Supervisor as needed.

**Counselor 11 - HRS** (1993 - 1996) Maintained an active case management of 200+ clients. Extensive field work including client home visits. Provided educational and counseling to insure that children were receiving physical examinations, dental care, and eye examinations on a regular basis. Maintained up-to-date client and approved provider's record. Promoted from Counselor I in 1995.

#### **Education**

Masters, Public Health, San Diego State University (2004) B.S. Sociology, University of California, Irvine (1992)

#### **Affiliations**

Soc. For Social Work Administrators in Health Care 2001 to date American Academy of Medical Administrators, 2002 to date

#### DAVID TOMLINSON, RN, CNOR

9001 Maple Drive San Diego, CA 11111 (614) 555-9019 david@email.com

#### **CERTIFIED REGISTERED, NURSE - OPERATING ROOM (OR)**

Training, Supervision, and Leadership Skills

- Highly Skilled Nursing Professional with qualifications in nursing and management
- o Quality nursing care and demonstrated commitment to superior patient service
- o Proven leader in providing backup and support for physicians and surgeons
- Cost containment individual through quality management and inventory control

#### **SUMMARY OF SKILLS**

- OR Specialty; Vascular, General, Thoracic, Renal
- Scrub Experience
- Experienced Circulator
- IV and Ventilator Therapy
- Adhere to High Ethical Standards; Professional Integrity

- Staffing/Training and Development
- Routine Physical Assessments
- Triage and Crises Intervention
- Educator/Liaison to Patient, Family, and Peer Group
- Superior Performance in Critical Unit

#### PROFESSIONAL EXPERIENCE

Scripps Memorial Hospital, San Diego, CA

1992-Present

#### **Circulating Nurse Coordinator (Staff Operating Room Nurse rotating to all specialties)**

- > Developed organizational system for effective management of cases, personnel, and surgeon start time
- > Reduced operating suite turnover time from 32 minutes to 9 minutes
- > Participant on Cost Containment Committee; reduced expenses without compromising quality of care

UCSD Healthcare, San Diego, CA

1990-1992

#### Operating Room Nurse - Per Diem (While attending school at USD)

ALVARADO HOSPITAL, San Diego, CA

1986-1990

#### Registered Nurse (Office/Operating Room)

> Operating Room Coordinator~ pre/post-op educator

#### GENERAL HOSPITAL, Los Angeles, CA

1984-1986

#### Registered Nurse I/Specialty Nurse

- > Primary patient care, providing continuity of pre/post-op care; charge experience
- > Specialty nurse responsible for orientation and staff development; coordinated daily schedule of OR

#### **EDUCATION & TRAINING**

BSN/Master's Program (1992)

University of San Diego

B.S. Nursing (1984)

Point Loma Nazarene - Mission Valley

#### **AFFILIATIONS**

Association of Operating Room Nurses (AORN) (1988 to Date)

#### **Abby McDonald**

1664 Shell Street El Cajon, CA 92020 (619) 234-5678

#### **Administrative Assistant**

Nine years of professional experience in Office Management and Administrative positions. Organized, efficient and precise with strong communication and liaison skills. Able to coordinate multiple projects simultaneously and meet deadlines under pressure. Outstanding record of flexibility and adaptability to any assignment. Member in good standing with the National Association of Executive Secretaries and Administrative Assistants.

- Skilled in MS Word, EXCEL, PowerPoint
- Mastery of office skills with attention to detail
- Unique problem resolution and time management experience
- Typing: 75 WPM, proficient with computer graphics and desktop publishing
- Knowledge of communication systems including remote dictation, fax access, and data port access for download
- Understand different cultures and practices of diverse workforce

#### **WORK EXPERIENCE:**

#### Secretary

- ❖ JOHNSON'S WATER PURIFICATION SYSTEMS, JAMUL, CA 1998 to Present
  - Composed correspondence and scheduled appointments
  - Conduct annual customer satisfaction survey and compile data
  - Re-organized office files to improve office efficiency
  - Transcribe minutes for Executive Board meetings
  - Responsible for coordinating office travel and special events
  - Supervise temporary workers

#### Receptionist

- ❖ BILL JONES AUTOMOTIVE REPAIR, SAN DIEGO, CA 1997-1998
  - Responsible for multiple phone lines
  - Cash handling processed customer payments
  - Typed office correspondence
  - Maintained file system and customer database

#### **Part-Time Clerk**

- ❖ QUALITY DAIRY, DALLAS, TX 1996 1997
  - Stocked shelves
  - Conducted inventory
  - Assisted customers
  - Provided milk deliveries

#### **EDUCATION:**

A.S. BUSINESS OFFICE TECHNOLOGY - 2003 (Administrative Assistant Emphasis) Grossmont College, El Cajon, CA

#### **AFFILIATIONS:**

Nat'l Association of Exec. Secretaries and Admin. Assistants, 2004 to present

#### **BRITTNEY LYONS**

409 Banner Lane San Diego, CA 90650 (619) 788-2641 email@email.com

#### **OBJECTIVE:** Position in child care or teaching

in a public/private school or day care center.

#### SKILLS SUMMARY

- Experienced in child development and child rearing practices
- Motivated, enthusiastic, and results-focused individual
- Skilled in setting up safe, healthy, and stimulating environment, emphasize good nutrition; initiate opportunities for active and quiet play
- Committed to life-long education in the child development field
- Patient, confident and enjoy working with children
- Fluent in English and French

#### **EDUCATION**

Candidate for B.S. in Education -Fall 2006 at San Diego State University, San Diego, CA A.S. Child Development Master Teacher (2002) Grossmont College, El Cajon, CA

#### RELEVANT EXPERIENCE

#### Curriculum/Program Design:

- Design curriculum to assist children in the development of social skills and positive self-image.
- Prepared lesson plans for introduction of reading skills for pre-school students.
- Evaluate children's progress and program goals.
- Proficient at integrating outdoor activities, arts, crafts and creative music into curriculum.

#### Instruction Methodology:

- Supervised three- and four- year olds, teaching them basic skills in reading and math.
- Address the intellectual, emotional, social, cultural and physical needs of children.

#### Communication Skills:

- Presentation and writing skills
- Interpersonal and "people" skills
- Keep accurate records of child's progress and communicate child's progress and needs with parents.

#### **EMPLOYMENT HISTORY**

2002 – Date	Nursery School Teacher	Holly's Pre-School, La Mesa, CA
2001 - 2002	Day Care Center Volunteer	Cuyamaca College, El Cajon, CA
1998 - 2001	Clerk	Target, El Cajon, CA

Raine Milton
555 Lender Avenue #65
El Cajon, CA 95201
619.330.1682 rmilton@aol.com

#### WEB MASTER

#### **PROFESSIONAL PROFILE**

- Web-head techie looking for long and short-term Web, Internet, and eCommerce projects and assignments utilizing heavy JAVA, HTML, Web browsers, and MS applications.
- Highly skilled in troubleshooting and problem solving complicated situations.
- Background in building and updating Web sites, researching projects, and consulting for general business, education, music, movies, games, sports, and independent retail companies.
- Dependable and conscientious; accurate at detail work.

#### **EDUCATION**

Candidate for B.S. in Computer Science –Spring 2005 San Diego State University, San Diego, CA A.S. Computer Science, Web Master Emphasis (2000) Grossmont College, El Cajon, CA

#### RELEVANT EXPERIENCE

#### **Software Integration**

Assisted school in hardware/software integration with all the middle-level schools in the district.

#### Teaching/Training

Presented computer workshops to middle and elementary-level students.

#### **EMPLOYMENT HISTORY**

**Independent Contractor-** Web Surfing, 2000-current

Undertake challenging projects to assist companies and individuals with software and hardware concerns. Examples include:

*Bill's Sport Shop* - Built and maintain a Website promoting University sport merchandise and sport memorabilia. State-of-the-art site encouraged worldwide business and quadrupled sales in the first year.

Broadbased Productions - Developed successful marketing and promotional application tools that partnered with Sony to create a local commercial. Fast tracked the production and delivered final product in only five weeks.

San Diego Brokerage - Assisted with online trading and brokerage Website to broaden customer base and cross-sell banking services.

LogicTech - Mined the Internet to locate and identify potential avenues of growth for startup business.

#### DAVID R. RAY, M.D.

2638 East Westman Street San Diego, CA 91246 Available for Relocation Residence: (858) 398-6819 Facsimile: (858) 398-6820 Email: drr@email.com

#### **QUALIFICATIONS**

**PHYSICIAN EXECUTIVE** qualified for senior-level management opportunities where strengths in strategic planning, development, and visionary leadership will promote high-growth business ventures. Highlights:

- Market-Driven Executive Initiated business re-engineering in a 50-physician practice to address the emerging
  commercialization of medicine; cut operating costs through innovative cost-containment programs; brought consensus
  among divergent interests during transition to market-focused paradigm.
- Academic Qualifications Harvard Executive MBA program graduate with management and financial skills backed by clinical competence of 17+ years of practice as a board-certified internist and anesthesiologist. Substantial experience in emergency services and special operations.
- International Orientation Advanced the accessibility of health care in third world nations through commitment to international healthcare organizations (trips to Honduras, Mexico, and Vietnam as team chief and service as program director for an overseas teaching hospital).
- White House Fellowship Regional finalist among highly competitive candidate list of 600+; seeking to address global health care issues (special project: research for development of counter-strategies for medical terrorism).

#### PROFESSIONAL EXPERIENCE

HEALTHCARE MANAGEMENT- Partner, Talbot Medical Consultants, San Diego, CA Partner, Abbott Medical Group, San Diego, CA 1/91-Present 1/86-12/91

Provide executive leadership as managing partner in a 50-physician group generating \$25 million in annual revenue. Lead through hands-on involvement in financial affairs, professional/support staff administration, service planning, patient care, quality improvement, peer review, and credentialing. Well-versed in managed-care operations and negotiation of managed care/capitation contracts. Provide comprehensive anesthesia services and internal medicine consultations for Memorial Hospital and other locations. Accomplishments:

- Led practice through successful transition to thrive in a managed-care environment utilizing new market-driven, community-oriented patient care model.
- Delivered significant savings through development of operational enhancements and strategic alliances.
- ▶ Researched and implemented computerized digital technology for cellular, paging, and voice mail services.
- ► Consultant for critical start-up of innovative home pain management therapy service.
- Resolved sensitive physician relations issues as member of Medical Staff Quality Council for 250-bed hospital.
- ▶ Mentored new physicians, helping to grow practice by 15%.

OPERATIONS MANAGEMENT- Chief, Aerospace Medicine, U.S. Air Force Reserves 1987-Present Plan and direct medical services to ensure health and combat readiness of 48 aircrew and over 900 ground personnel. Liaison between flying squadron and medical services. Participate regularly in flying missions including active duty deployments and mission qualification in RF4-C, a supersonic fighter aircraft. Directly supervise 15 officers and enlisted personnel. Additionally accountable for public health and safety, bio-environmental engineering, and occupational health issues.

\* Continued \*

#### Accomplishments:

- ▶ Selected for fast-track promotion to rank of Major and Lt. Colonel.
- ▶ Designed and implemented innovative flying safety and emergency medical training programs.
- ▶ Recipient of two Air Force Achievement Medals, Air Force Outstanding Unit Award, Armed Forces Reserve Medal, and National Defense Service Medal.
- ▶ Wrote 100-page guide to human factors and physiological stress in flying advanced tactical fighter aircraft, providing flight surgeon support for the zero mishap record during the ANG transition to F-16 aircraft.
- ▶ Formerly served as Chief, Clinical Services (1987-1990); Commander, Squadron Medical Element (1982-1987); and General Medical Officer (1980—1982).

#### **Prior Experience:**

▶ Clinical Faculty, Department of Internal Medicine, Virginia Medical Center	1978-1980
▶ Attending Physician, Emergency Dept., New Falls County Medical Center	1977-1978
▶ Medical Director, Medical Clinic	1977-1978

#### **EDUCATION**

M.A., Management – Harvard University, School of Business, Cambridge, MA	1992-1994
Residency in Anesthesiology-Virginia Medical Center, Point West, VA	1981-1984
Residency in Internal Medicine-Virginia Medical Center, Point West, VA	1977-1979
M.DUniversity of California at San Diego, San Diego, CA	1976
B.S., Biology (cum laude)-San Diego State University, San Diego	1971

#### **CERTIFICATION, LICENSURE**

Diplomate-National Board of Medical Examiners

Diplomate-American Board of Internal Medicine

Diplomate-American Board of Anesthesiology

Flight Surgeon-USAF School of Aerospace Medicine

Medical Licensure-Virginia and California

#### **AFFILIATIONS**

American College of Physician Executives

Aerospace Medical Association

American Society of Pathologists

California Society of Pathologists

American Medical Association

#### PROFESSIONAL APPOINTMENTS

Utilization Review Committee-Virginia Medical Center

Medical Staff Quality Council-Virginia Medical Center

Chair, Department of Pathology-Children's Hospital

District Director and Board of Directors-Virginia Society of Pathologists

#### ADDITIONAL INFORMATION

Commercial Pilot

Conversant in Spanish and French

#### References

"The Resume" was created and developed by the Grossmont College Career Center and Student Job Placement office staff. The following sources were referenced and/or provided authorization for reprinting of educational material for this handout.

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Parker, J. (1986 and 1988) **The Resume Catalog: 200 Damn Good Examples.** Berkeley, CA: Ten Speed Press. PP. 157.

Rich, J. (2000). **Great Resume Get Noticed, Get Hired.** (First Edition). New York, NY: LearningExpress, LLC.

Whitcomb, S. (2003) Resume Magic. (Second Edition). Indianapolis, IN: Jist Works.

Yate, M. (2003). **Resumes That Knock 'Em Dead.** (5<sup>th</sup> Edition). Avon, MA: Adams Media Corporation.

### THE RESUME

Created and Developed by

## **Grossmont College Career Center August 2009**



8800 Grossmont College Drive El Cajon, CA 92020

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